



# **Offshore Development**





## Global Delivery from Charter Global - Offshore IT Services & Solutions

Offshore IT is an effective method for providing staff augmentation with tremendous business value through resource flexibility and cost advantages. Charter Global has a proven global delivery model validated by consistently high retention and low turnover of valuable technology resources.

The company maintains three development centers in India with three shift teams to provide consistent service 24 x 7 x 365 days a year with a seamless handoff process between teams. Many of our experienced team leaders in India have lived in the US, so they are comfortable with US culture, technology standards, and communication.



## **Effective Offshore Delivery & Development Model**

- 3 shift teams for 24 x 7 x 365 days of reliable service
- 3 offshore centers in India for no gaps in coverage
- PCI-certified for data security since 2009
- CMMi Level 3 Organization maintaining client satisfaction
- Proven process ensures realistic expectations and deliverables
- Highly educated and seasoned technology professionals
- Seamless handoff process protects project data, communications, and documentation
- · Control of process from client's onsite office
- · Team works according to client's preferred time zone
- Scale resources up or down as demand changes
- Ethical, best practices, and proactive approach



#### **Offshore Services**



- · Identify business objectives
- Select and prioritize IT functions
- Determine skills to keep in-house & skills to outsource
- Risk and reward evaluation process recommendation
- · Expert recommendations on delivery methods
- PCI certified for data security since 2009







### **Offshore Delivery Assessment**

Requirements for offshore delivery are evaluated individually and customized for each Charter Global client.

- Initial client request We collect detailed information from the client on their requirements: project goals and scope, skills and experience required, and project timeframe.
- Expert evaluation -- Evaluating alternative service delivery models is increasingly about cost effectiveness and competitive enhancements. We review the client request and make recommendations, taking into account the client's business strategy and how offshore delivery will improve their corporate performance.
- Contract execution A detailed project plan is created by a Charter Global offshore delivery expert. Contract terms, project goals and duration, required resources and their preferred time zone availability are finalized.

- Expedited staffing -- We build a project team from our experienced resources and submit highly qualified candidates for the client's approval.
- Project launch -- Our offshore delivery resources report directly to a Charter Global client manager. Each client manager and offshore resource follows reporting procedures as outlined by the client, enabling visibility and transparency.

#### **About Charter Global**

Charter Global drives innovation in IT projects and business operations by defining strategy and providing consulting, digital solutions, custom development, and skilled resources. With an established customer base of Fortune 1000 industry leaders and over 100 successful project implementations, our experience and proven methodologies enable our professionals to deliver industry leading solutions in cloud technologies, open source, DevOps, mobility, CRM, ecommerce, SAP, and Oracle JD Edwards platforms.

- Founded in 1994
- Headquarters in Atlanta, GA, and 3 development centers in India
- IT certifications: CMMI Level 3, PCI, MS Certified Partner, Oracle Gold Partner, and SAP Edge Partner
- A team of over 850 professionals
- Specialize in cloud technologies, open source, DevOps, mobility, ecommerce, and custom application development
- Expertise in SAP Hana Cloud Platform, SAP Hybris, Oracle Mobile Cloud Service, and Oracle JD Edwards

- Established customer base of Fortune 1000 industry leaders
- Vertical experience in telecom, healthcare, media /entertainment, airlines, finance, energy, retail, and hospitality
- Active database of nearly 2M consultants with 30,000 on demand
- 100+ full-time staff recruiters support clients in the U.S. and globally
- 500+ full-time IT professionals support client projects







































































