



## Procurement Resources



### Strategic sourcing offers a significant opportunity to reduce costs and risk.

Leading procurement organizations decrease costs through:

- Implementing innovative sourcing strategies and detailed spending analysis
- Establishing key performance indicators (KPIs) and applying these for continuous process improvement
- Automating complex services to reduce service costs

Spending on goods and services represents the majority of a distributor's costs. Purchasing organizations must constantly evaluate their business and logistics processes and resources, however, to identify how to reduce costs and risk. Strategic sourcing offers a significant opportunity to gain a competitive edge. Charter Global works closely with procurement companies to develop effective processes, provide top talent resources to augment your project team, and implement innovative solutions to improve performance and reduce costs.



### Why Charter Global

- Specializes in hard-to-find talent
- Extensive screening, skills testing, and interviewing
- Offers 75+ highly qualified, full-time recruiters
- Background verification process
- A database of 1,800,000 consultants
- Preferred vendor status in multiple industries and Fortune 500
- Expedited delivery and no risk guarantee



## Exceptional Resources for Successful Projects

Charter Global has provided procurement resources to supply chain departments and companies including: L3 Communications, State of Oregon, American Express, Bank of America, LyondellBasell Industries, and NCR (a longtime client with multiple projects).

### Quick Ramp Up/Ramp Down

**Situation:** Client required specialized resources with a significant java project.

**Solution:** Charter Global identified 50 developers within three weeks who were able to quickly ramp up and down within four months.

### Speed to Submittal

**Situation:** A global telecomm company struggled with a development project for two years.

**Solution:** Charter Global recruited 25 developers within three days to quickly move the project forward.

### Hard-to-Find Talent

**Situation:** A multinational corporation was having trouble finding a data scientist for their Big Data project.

**Solution:** Charter Global quickly placed a data scientist with the company with appropriate project experience. An additional 60 data scientists were placed with that organization through Charter Global.

### Oracle Resources for National Organization

**Situation:** Several national recruiting companies failed after a three-week search to provide Oracle Retek developers for the client.

**Solution:** Charter Global provided two experienced resources within 24 hours, and they were hired by the organization to continue with the assignment.

## About Charter Global

Charter Global drives innovation in your IT projects and business operations by defining strategy and providing consulting, digital solutions, custom development, and skilled resources. With an established customer base of Fortune 1000 industry leaders and over 100 successful project implementations, our experience and proven methodologies enable our professionals to deliver industry leading solutions in cloud technologies, open source, mobility, CRM, ecommerce, SAP, and Oracle JD Edwards platforms.

- Founded in 1994
- Headquarters in Atlanta, GA, and 3 development centers in India
- IT certifications: CMMI Level 3, PCI, MS Certified Partner, Oracle Gold Partner, and SAP Edge Partner
- A team of over 850 professionals
- Specialize in cloud technologies, open source, mobility, ecommerce, and custom application development
- Expertise in SAP Hana Cloud Platform, SAP Hybris, Oracle Mobile Cloud Service, and Oracle JD Edwards
- Established customer base of Fortune1000 industry leaders
- Vertical experience in telecom, healthcare, media /entertainment, airlines, finance, energy, retail, and hospitality
- Active database of nearly 2M consultants with 30,000 on demand
- 100+ full-time staff recruiters support clients in the U.S. and globally
- 500+ full-time IT professionals support client projects

